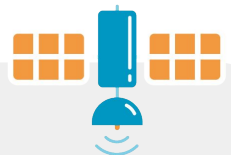


Bolster Your Cloud with an OpenNebula Subscription

The annual OpenNebula subscription is the key to **securing quality, stability, and excellence** within your OpenNebula infrastructure. It provides the assurance of always being backed by the expert team that develops and maintains the OpenNebula software solution, **saving you effort and expense in the long run**. Support subscriptions are run under established SLA guidelines to provide **transparency and peace of mind**. Having a support subscription unlocks **additional benefits** including gaining access to an enterprise repository with the **Enterprise Edition** of OpenNebula and **Enterprise Tools**, as well as access to exclusive **Knowledge Base** contents and **Professional Services** provided by our OpenNebula Systems engineers.

- Deployment** | The Cloud Deployment service focuses on helping you design, plan, and deploy an OpenNebula cloud on your premises or in a hosted environment. Pull the experts in to get your cloud environment up and running, getting it done right, from start to finish.
- Upgrade** | Stay current and benefit from the latest features with the Cloud Upgrade service. Have the OpenNebula experts assess, upgrade, and validate your cloud instance in a streamlined process that minimizes errors and downtime, and maximizes stability.
- Training** | Take part in the comprehensive training classes conducted by the authorities on OpenNebula—both public and private classes are available.
- Consulting & Engineering** | Get expert help from our OpenNebula professionals—from best practices in the successful evaluation, design, and operation of your cloud architectures, to the optimal configuration and customization of OpenNebula to fit into your data center.
- Development** | Accelerate the features that are planned in the roadmap, from new functionality to driver enhancements. All new code must be contributed upstream under Apache 2.0 license into the next OpenNebula release. There are no custom distributions.
- Managed Cloud** | Easy deployment is only half the story. Avoid having to deal with management, maintenance, or future upgrade costs for your associated infrastructure and services and let OpenNebula Systems operate your OpenNebula cloud.



Remote Services



All services are remotely delivered by **OpenNebula Systems Engineers** and **Consultants with years of experience** designing and building OpenNebula solutions. Benefit from improved affordability - eliminating travel expenses, improved flexibility - allowing partial work days, when necessary, and enhanced agility - accommodating most scheduling requirements.



Support & Services

Management Models for Your Enterprise Cloud

Our customers have different needs that are constantly evolving over time and we believe that you should always be able to **choose the management model and deployment method** that best meet your requirements and help accelerate your business, wherever you are in your process of digital transformation.

While our **Self-Managed model** is suitable for those companies that manage and operate their own infrastructure and simply require **support from OpenNebula Systems**, the new **Hosted and Managed Models** have been designed for companies that **delegate the management of their cloud to OpenNebula Systems** to reduce operational overhead and complexities, so that they can focus instead on what matters most: their applications.

Self-Managed Model

Deployment Model	Infrastructure	Managed By	Supported By	Services
Edge Clusters -Hyper-converged design based on solid open source technologies. Refer to <i>Edge Cloud Architecture</i> white paper	Physical and virtual resources on-premises or on your choice of cloud or hosting provider	Customer	OpenNebula Systems for the complete cloud stack	OpenNebula Subscription , and Cloud Deployment and Upgrade services
Customized Clusters - Your choice of cloud infrastructure components. Refer to <i>Open Architecture</i> and <i>VMware Architecture</i> white papers	On-premises or on your choice of bare-metal cloud or hosting provider	Customer	OpenNebula Systems for cloud management and (optional) Vendors for specific platforms	OpenNebula Subscription , and Cloud Deployment and Upgrade services

Managed Cloud Model

Deployment Model	Infrastructure	Managed By	Supported By	Services
Edge Clusters -Hyper-converged design based on solid open source technologies. Refer to <i>Edge Cloud Architecture</i> white paper	Physical and virtual resources on-premises or on your choice of cloud or hosting provider	OpenNebula Systems	OpenNebula Systems for the complete cloud stack	OpenNebula Subscription with the Managed or Hosted Services extensions*
Customized Clusters - Your choice of cloud infrastructure components. Refer to <i>Open Architecture</i> and <i>VMware Architecture</i> white papers	On-premises or on your choice of bare-metal cloud or hosting provider	OpenNebula's Managed Service Provider partner	OpenNebula's Managed Service Provider with official support from OpenNebula Systems	Directly provided by the OpenNebula's Managed Service Provider partner

(*) *Managed Cloud Subscription must always be preceded by an OpenNebula Cloud Deployment Service (subject to a separate service engagement). OpenNebula Systems does not provide Managed Services to clouds designed and deployed by the customer or by a third party.*

Support & Services

OpenNebula Subscription Plans

Based on your needs, we offer three types of **enterprise subscriptions**:

- **Elemental** is a subscription plan for organizations that do not need SLA-based support to operate test, development, and non-critical deployments.
- **Standard** is a subscription plan for organizations that require expert support assistance with 9-to-5 SLA to operate a cloud environment for production services.
- **Premium** is a subscription plan for organizations that require expert support assistance with 24/7 SLA to operate a cloud environment for production services.

	Elemental	Standard	Premium
OPENNEBULA ENTERPRISE SOFTWARE	Enterprise Repository	✓	✓
	Enterprise Edition with Upgrade Path	✓	✓
	Regular Updates and LTS Releases	✓	✓
	Enterprise Tools	✓	✓
	Bits-only License for Staging Environment		✓
	Workarounds and Hot Fixes		✓
	Product Influence		✓
OPENNEBULA ENTERPRISE SUPPORT	Enterprise Portal	✓	✓
	Critical Issue Notifications	✓	✓
	Knowledge Base	✓	✓
	Privacy and Security		✓
	Expert SLA-based Support		9-to-5
	Remote Access (via ssh)		✓
	Supervised Upgrade Assistance		✓
ACCESS TO OPENNEBULA SUPPORT EXTENSIONS *	Cloud Hosted Service		99.9% (Uptime SLA)
	Managed Cloud with SLA		99.9% (Uptime SLA)
	Live Support		✓
	Extended Life Support		✓
ACCESS TO OPENNEBULA SUPPORT SERVICES*	Fund a Feature Program and Training		✓
	Cloud Deployment and Upgrade		✓
	Consulting and Engineering		✓
LEGAL PROTECTION	OpenNebula Powered Logo		✓
	Indemnification & Licensing Flexibility		✓

(*) Subject to purchase and agreement of appropriate extensions or services.

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