



| GUIDE

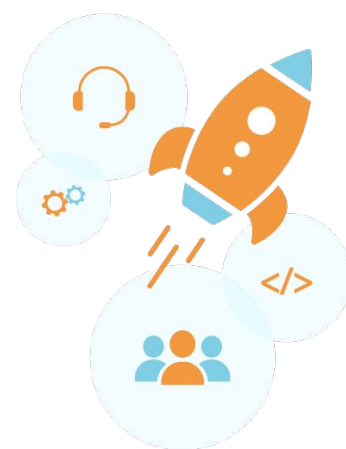
Consulting and Engineering

The **simplicity** and **flexibility** of creating an enterprise private cloud using OpenNebula is unmatched by any competitor in the market. You may be running **on-premises KVM**, or **VMware infrastructure**, or you're looking to augment your private cloud with public cloud resources like **AWS** or **Azure** to create a **Hybrid cloud**. Or perhaps you prefer to have an elastic private cloud, complementing your on-premises resources with public cloud bare metal resource providers, allowing you the best of both worlds - an unconstrained private cloud on public resources offering complete control over images, administration, and your own long-term strategy, without any vendor lock-in. **OpenNebula can do it all.**

However, if getting your solution off the ground and running smoothly right from the start is critical to you, **we can help you out.** Our **team of professionals** is equipped with the know-how and expertise to address your needs from **design, deployment**, performance **optimization**, and overall operation. Work with our team and save on your time and resources spend.

OpenNebula offers the following value-added services:

- Our **Consulting Services** team takes on a consultative role and focuses on best practices in the successful evaluation, design, and operation of OpenNebula-based cloud architectures, and in the optimal configuration and customization of OpenNebula to fit into your data center.
- Our **Engineering Services** team works closely with your IT staff on the initial installation, integration, configuration, tuning, and operation of OpenNebula within your environment.



Pricing:

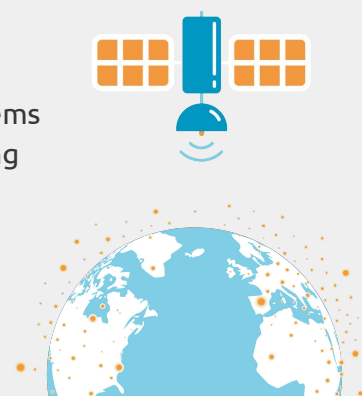
Professional Services engagements are billed on an hourly basis in **packages of 50 and 100 hours**.

Professional Services	Pack of 50 hours (expires in 3 months)	€11.000 (\$13,750)
	Pack of 100 hours (expires in 6 months)	€20.000 (\$25,000)

Consulting and Engineering Services are Remote

OpenNebula Services are remote services delivered by OpenNebula Systems Engineers and Consultants with years of experience designing and building cloud solutions based on OpenNebula. Our remote services provide:

- More affordability - eliminating travel expenses
- Improved flexibility - allowing partial work days, when necessary
- Enhanced agility - accommodating most scheduling requirements





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Reference: OpenNebula Subscription - Rev20230112